



D&E
CARIBBEAN
 **IL SA**

COMPANY PROFILE

The Company



D&E CARIBBEAN OIL SA



About Us



D&E Caribbean Oil is a multinational company dedicated mainly to the trade and distribution of oil and its derivatives. We also provide important support to the oil industry by supplying raw materials, proven additives, machinery and specialized services. Our company is characterized by having innovative technology, which allows us to carry out all our business processes in an agile, safe and efficient manner, ensuring an absolute commitment to service towards the needs of our clients.



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The Company



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Main Objective



Our main objective is to offer effective solutions that allows us to satisfy the commercial requirements of products and professional services of our clients, for this we have a qualified and dynamic human resource that adapts to market variations and keeps up-to-date to offer the best and more current solutions, always seeking to maintain the trust of customers, as we consider it the best way to achieve an optimal result.



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What Do We Do?



Our company has extensive experience in the trade and distribution of crude oil and derivatives, supply of marine equipment and specialized maintenance for ships, project engineering and services to the oil and natural gas industry. All our services are strongly linked to an ecological vision, since we are convinced that only by working in this way we do not harm the environment.



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Specialized Services



D&E CARIBBEAN OIL SA

Oil and Gas Trading



As today's energy needs worldwide are highly diversified, apart from crude oil, our company also trade high-quality derivatives such as Diesel ULSD/EN590, Gasoline, Kerosene (JP-54), Jet Fuel A-1, Fuel Oil, LNG, LPG, among other petroleum derivatives. **D&E Caribbean Oil** is associated with companies that have extensive experience in supplying these products, such as **Caribbean Fuels Holding Group Corp**, **I&E Petroleum Group** and **Materiales de Imprimación SRL**. In the elaboration of all the products that we trading, the latest technology and optimized logistics processes are used to guarantee the best quality and the best price. Therefore, we have a strong presence in the international market in terms of trading these products.



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Specialized Services



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Oil and Gas Products That We Trading



Product	Available	Market
Crudo Oil	Yes	Wholesale
Gasoline (all its varieties)	Yes	Wholesale
ULSD	Yes	Wholesale
EN590	Yes	Wholesale
Kerosene (JP-54)	Yes	Wholesale
Jet Fuel	Yes	Wholesale
Jet Fuel A-1	Yes	Wholesale
LNG	Yes	Wholesale
LPG	Yes	Wholesale

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Specialized Services



D&E CARIBBEAN OIL SA



Investment Reengineering



Our company applies investment reengineering strategies, focused on a detailed and continuous analysis of all financial processes related to the oil sector and the trading of derivative products. For this we have qualified personnel that adapts to market variations and customer needs, in order to achieve optimal results for each of the parties involved.



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Project Engineering



D&E Caribbean Oil is fully capable of providing a comprehensive service to the client for the complete execution of large projects, assuming full responsibility for it from preliminary studies and conceptual engineering to detailed engineering, equipment and material supply management, construction and testing management, commissioning and support for the operation of all types of facilities, once in operation. Our project engineering comprises the following phases:

- ✓ Feasibility studies .
- ✓ Project planning and economic studies.
- ✓ Site selection and development.
- ✓ Licensing and environmental studies.
- ✓ Project direction.
- ✓ Engineering and design of the complete Project.
- ✓ Supply management of equipment and materials.
- ✓ Construction management.
- ✓ Testing and commissioning .
- ✓ Operation and maintenance support.
- ✓ Quality Assurance / Quality Control.



Specialized Services



D&E CARIBBEAN OIL SA



Supply Of Marine Equipment



We supply specialized equipment for maritime and river vessels. We offer propulsion engines, propellers, nozzles, complete shaft lines, bow thrusters, water jets, motor generators, electrical cables, navigation equipment, auxiliary equipment, pumps, steering systems, cranes, lights, insulation and fitting elements, watertight enclosures, doors and deck equipment, mooring cables, measurement systems for tanks.



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Ship Engine Maintenance

D&E Caribbean Oil performs preventive maintenance and repairs of engines from different manufacturers on ships. These activities include the following:

- Complete engine overhaul.
- Complete overhaul of cylinder heads.
- Machining of different engine elements, such as cylinder head planning, liner seat, etc.
- In-situ machining of the liner seat in block with a specialized tool.
- Recovery of geometry liner seat and surface burning with specialized machinery.
- Specialized diesel diagnosis workshop with the capacity to carry out the maintenance and repair of injection pumps and injectors of all kinds.



Specialized Services

D&E CARIBBEAN OIL SA

Supply Of Proven Additives

NALCO Water
An Ecolab Company

We have proven additives produced by our **Strategic Partner NALCO WATER** for oil cargoes and fuels, to comply with the required quality specifications.

Treatment services with our proven additives support customers marketing their cargoes of petroleum and refined products, helping them meet quality specifications for cargoes at critical times. D&E Caribbean Oil professionals treat cargoes of petroleum products using stabilizers, corrosion inhibitors and other specialized additives.



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Specialized Services



D&E CARIBBEAN OIL SA

Supply Of Proven Additives

NALCO Water
An Ecolab Company

Advantages of our additives

- ✓ Additives solve quality problems simply and quickly.
- ✓ Little volume of additive is used to solve the problem.
- ✓ They are applied in a short time and their results are immediate.
- ✓ Doesn't require a lot of planning.

Advantages of using D&E Caribbean Oil in its treatment services with additives

- ✓ We have a culture of safety and we share natural clients: refineries and terminals.
- ✓ We have a global presence with our network of laboratories.
- ✓ We have a World class service.

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Specialized Services



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List Of Our Proven Additives

NALCO Water
An Ecolab Company

- ✓ Hydrogen Sulfide Sequestrants (H₂S)
- ✓ Cetane improvers.
- ✓ Freezing point reducers (Pour Point).
- ✓ Lubricity improvers.
- ✓ Compatibility studies.
- ✓ Conductivity improvers.
- ✓ Corrosion inhibitors.
- ✓ Oxidation stabilizers.
- ✓ Metal inhibitors.
- ✓ Colorants.
- ✓ Others.



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Supply Of Primer Materials



D&E Caribbean Oil offers primer solutions for different areas such as industry and construction, for this reason we have different primer products that adapt to all types of surfaces and needs. These are some of them:

Maximum Penetration Fixing Primer. It is used to fix and beautify the paint on concrete, brick and sandstone facades, among others.

Water-Based Sealer Primer. It is indicated to prepare interior and exterior surfaces before applying a water-based paint, whether plastic, waterproofing, etc. This primer promotes adherence and coverage of the finish.

Multi-Adherent Water-Based Primer. It is a water-based adherent primer suitable for preparing surfaces of galvanized iron, aluminium, PVC, copper, etc. This product can be painted over with synthetic and water-based enamels, water-based paints, polyurethanes and epoxies.



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Supply Of Primer Materials



Multi-Purpose Primer. It is indicated for surfaces that are difficult to adhere to, such as galvanized iron, copper, aluminum or PVC. It is suitable for subsequent painting with water-based paints, enamels (synthetic and water-based), epoxies, chlorinated rubbers and polyurethanes.

Acrylic sealer fixative. Water-based acrylic sealant especially effective for fixing walls on interior and exterior surfaces. It offers great penetration and all kinds of water-based paints (plastic, coatings, waterproofing, etc.) can be applied on it.



Specialized Services



D&E CARIBBEAN OIL SA



Ships Cargo Inspection



- ✓ General damage inspections.
- ✓ Inspections of dangerous goods and refrigerated cargo.
- ✓ Stowage and mooring.
- ✓ Container inspections.
- ✓ Cargo hold inspections.
- ✓ Heavy cargo inspections and cargo unloading.
- ✓ Gas-free certification and inspections
- ✓ Port State Regulatory Inspections.
- ✓ Inspection of quality and quantity of oil and derivatives.



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Specialized Services



D&E CARIBBEAN OIL SA

Maritime Technical Consultancy



- ✓ Investigation of maritime accidents.
- ✓ Appraisals of ships and smaller vessels.
- ✓ Operational management of marine terminals.
- ✓ Operation, storage, handling and transport of liquefied gases in bulk.
- ✓ Technical assistance for repairs.
- ✓ Technical and legal assistance for ship registration.
- ✓ Operation, storage, handling and transportation of dangerous goods.
- ✓ Multimodal transport.



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Specialized Services



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Maritime Agency and Provisioning

- ✓ Applications for approvals for transit through the Panama Canal.
- ✓ Coordination of the delivery of basic supplies for your boat, including water, fuel and spare parts.
- ✓ We provide guarantees of local movements and transits to through the Panama Canal.
- ✓ Coordination and management of imports, storage, transportation, export of bulk cargo, containers and consolidation.
- ✓ We conclude the negotiations for stays in ports nationals.
- ✓ We coordinate the arrivals and dispatches of helicopters belonging to fishing boats.
- ✓ Crew assistance: embarkation / disembarkation, visas, transportation, accommodation and coordination of arrival and departure.

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**Thanks for your
attention**

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